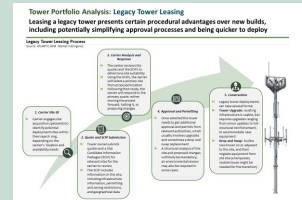


CASE STUDY

ATLANTIC-ACM supported a private equity infrastructure investor with commercial diligence on a potential acquisition of a 1,100- tower portfolio

APPROACH

ATLANTIC-ACM thoroughly examined all aspects of the Target's portfolio, including fiber availability, competitive tower locations, and demographics and carrier presence in Target's markets



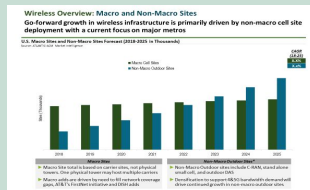
Leveraging industry insiders and proprietary data and models, ATLANTIC-ACM put together deep dive on the wireless and wireless infrastructure industries

PROJECT
Wireless Tower Portfolio Diligence

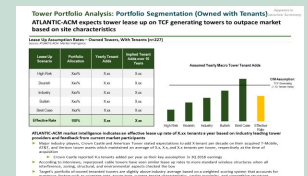
CLIENT
Private Equity Investor

OBJECTIVES

- A by-tower assessment of asset quality and leasing potential
- Wireless and wireless infrastructure sector trends
- Wireless carriers' activity and purchasing decisions
- Investment plan recommendations



ATLANTIC-ACM modelled leasing opportunities for all segments of the Target's portfolio in order to meaningfully assess the viability and potential of the Target's asset portfolio



OUTPUT

ATLANTIC-ACM provided the client with comprehensive analysis of the Target's lease-up potential driven by by-tower data to help support final valuation and transaction execution

